



STORIES OF CHANGE FROM BURKINA-FASO AND CHALLENGING ISSUES FOR CDAIS PROJECT

Capacity development stories



"In the past, we were used to talk of a "problematic" situation that needed to be resolved. Together with CDAIS, SIL goes beyond this to consider with all the actors concerned all the aspects and contours of the situation in order to work to impress positive change on the whole situation thanks to the participation and involvement of all actors" Salomon ZONGO, chef de service suivi-évaluation au MAAH, CDAIS NIF



« In ORABANK's strategy, the agricultural sector occupies a prominent place with the objective of investing in this sector. The MIA allowed us to realize that efforts are being made to innovate in the agricultural sector in Burkina Faso to direct more products to the market and create more income and likely to interest bankers. Drip irrigation has edified us ». Mr François Kaboré Bank manager, Orabank



"The innovation marketplace was an opportunity for AgriData to become known to rural development actors, but also to "tie the knot" through making solid partnerships with different actors - that can make a contribution to development and economic growth for Burkina Faso. AgriData wants to make connections that will lead to partnerships that promote innovation in agriculture". Mr Alexandre Kadré Director of AgriData

Key issues at the niche level

Bridge technical gaps

- **Sunflower:** Create hybrids seeds adapted to agro-ecological conditions and to industrial process for edible and sound oil production
- **Functional gaps:** technological lock-in because of strategic interests at the firms level (cotton producers, agro-food industrials)



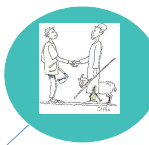
- **Drip systems for family farms:** Co-design new micro-irrigation systems using drip technologies and TICs with end-users
- **Functional gaps:** no organized innovation community, including local artisans



- **Modernization of advisory services:** Design new advisory tools using TICs with farmers' organizations (FOS) in order to decrease costs and reach more farmers
- **Main functional gaps:** well organized network of Fos willing to improve their advisory services but with lack of innovative ideas

A diversity of Innovation Situations : to each community, its priorities

Scale-up new instruments for local development



- **Local Land charter for crop/breeding integration:** Scale-up a new instrument for crop/breeding integration at the level of municipalities (*Communes*)
- **Functional gaps:** multi-project-led approaches for the diffusion of "local land charters", impeding the self-organization of stakeholders for a smooth appropriation by *Communes*



- **Organic label:** Scale-up the first Burkina label for organic agriculture
- **Functional gaps:** lack of partnership with initiatives focused on the support to agro-ecology transitions, lack of engagement in strategic and political processes



- **Agro-food micro-firms:** Develop and secure promising businesses led by women
- **Functional gaps:** lots of hidden strategies and difficulties to move from informal to formal sector because of financial issues and ignorance

Design new solutions with end-users

Develop and secure promising businesses

Capacity development stories

«After CNA workshops, the institutional actors involved in the development and implementation of local land charters have better understood the role and place of each in the innovation system » Blaise YODA, DGFOMER, CDAIS NIF



"The marketplace was for me a place for sharing knowledge on innovation support services and meeting key partners. It also allowed me to promote our new BioSPG label, that was otherwise not yet well known. Connections made has also allowed me and other facilitators to organize meetings with donors who have shown an interest in accompanying project partners to firm up initial engagements". Technical Staff of CNABio



« SIL actors need to be supported by facilitators in order to implement their action plan, since illiteracy and old approaches to development such as the directive approach instead of accompaniment or facilitation, sowed a certain fear and / or mistrust between the framers (intellectuals) and the frames (generally illiterate). There is also a lack of knowledge of the professional environment (elaboration of documents, formal negotiations, planning, etc.) » Raymond KIOGO, IRSAT, CDAIS NIF



Key challenges for CDAIS team to go beyond promises and produce impacts

Organize the adequate coaching for each Innovation Situation

Convince the Innovators that Functional Capacities can make a difference

Create strong partnerships between key actors of change

- Go beyond simplistic explanations or preconceived ideas about obstacles to innovation development; verify information given during collective assessment
- Invest in NIF training and close support
- Explore widely accessible and adequate experts and innovation services supports at the national level
- Be flexible and seize opportunities for partnerships

- Produce results quickly
- Involve rapidly all levels, especially organizations who are not used to collaborate in the agricultural sector (banks, NTICs sector)
- Privilege "learning by doing", avoid class-room training if no new concrete experience to be discussed.

- Explore the motivations of different type of stakeholders to engage in innovation partnerships
- Involved institutions able to ensure continuity in CD 4 AIS approaches: researchers, universities and extension services are the missing pieces of the CDAIS partnership at the national level



Identify with key partners of the project how we can settle sustainably a CDAIS mechanism embedded in the Burkina context: - Avoid disruption in partnerships to ensure continuity- Anchor facilitation skills and complex thinking in institutions

